Combined (Domestic and International) Snapshot Year Ending (YE) June 2023



\$3.0 BILLION

VISITOR EXPENDITURE YE JUNE 2023 FROM 1.6 MILLION VISITORS

TOTAL VISITORS



1,645,000 YE JUN 2023

1,295,000YE JUN 2022

AVERAGE NIGHTS



7.3 YE JUN 2023

7.0 YE JUN 2022 AVERAGE SPEND PER TRIP



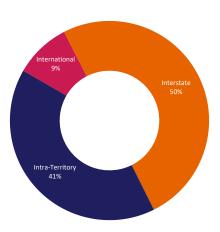
\$1,838 YE JUN 2023

\$1,642 YE IUN 2022

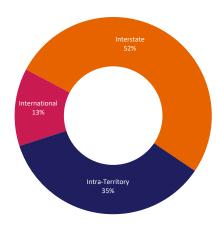
COMBINED VISITOR NORTHERN TERRITORY SUMMARY		Visitors		Change		Change		
YEAR ENDING JUNE	2019	2022	2023	on 2022	2019	2022	2023	on 2022
Visitors ('000)	1,946	1,295	1,645	27%	885	701	817	17%
Visitor nights ('000)	12,342	9,034	12,003	33%	5,328	4,108	5,100	24%
Expenditure (\$ million)	2,542	2,126	3,023	42%	1,125	1,122	1,375	23%
Average length of stay (nights)	6.3	7.0	7.3	0.3	6.0	5.9	6.2	0.3
Average spend per trip (\$)	1,307	1,642	1,838	12%	1,271	1,601	1,682	5.1%
Visitor market share (%)	1.6	1.5	1.4	-0.1pp	1.8	1.8	1.6	-0.2pp

COMBINED VISITOR NORTHERN TERRITORY SUMMARY	Visitors			Change		Change		
JUNE QUARTER	2019	2022	2023	on 2022	2019	2022	2023	on 2022
Visitors ('000)	510	493	435	-12%	258	286	241	-16%
Visitor nights ('000)	2,728	3,093	2,354	-24%	1,370	1,536	1,155	-25%
Average length of stay (nights)	5.4	6.3	5.4	-0.9	5.3	5.4	4.8	-0.6
Visitor market share (%)	1.6	1.7	1.5	-0.2pp	2.0	2.3	2.0	-0.3рр

VISITORS



HOLIDAY VISITORS



- For the year ending June 2023, visitors to the Northern Territory (NT) increased by 27% compared to the year ending June 2022. Visitation for the June quarter 2023 decreased 12% compared to the same period in 2022.
- International borders to Australia opened on 21
 February 2022, while border restrictions for all
 interstate markets entry into the NT were lifted 20
 December 2021. There were 150,000 international
 visitors in the year ending June 2023. Even though
 borders are now open the Ukraine-Russia conflict
 has impacted demand for travel from source
 markets in Europe as well as global supply chain
 impacts on consumers by way of rising costs and
 constrained air access.
- New South Wales, Victoria, and Queensland represented the largest interstate holiday source markets for the NT in the year ending June 2023.



Combined (Domestic and International) Snapshot **YE June 2023**



VISITOR SUMMARY

NORTHERN TERRITORY VISITOR SUMMARY YEAR ENDING JUNE 2023	Visitors ('000)	% change on 2022	Average stay (nights)	Average spend per trip (\$)
Intra-Territory				
Total	669*	17%	3.0	1,085
Holiday	290	-2.2%	2.4	527
Visiting friends/relatives	85	43%	1.8	393
Business	248	37%	4.2	860
All other reasons	46	6.6%	3.3	924
Interstate				
Total	826*	17%	7.7	2,371
Holiday	423	6.4%	8.0	2,558
Visiting friends/relatives	109	-15%	7.5	853
Business	274	50%	7.3	1,437
All other reasons	35	5.8%	6.0	1,163
International				
Total	150*	np**	23.9	2,261
Holiday	104	np**	10.0	1,352
Visiting friends/relatives	16	np**	27.2	1,567
Business	10	np**	15.4	1,919
All other reasons	25	np**	79.4	6,247
Combined				
Total	1,645*	27%	7.3	1,838
Holiday	817	17%	6.2	1,682
Visiting friends/relatives	209	8.7%	6.6	719
Business	532	46%	6.0	1,177
All other reasons	106	31%	22.0	2,251

TOP HOLIDAY SOURCE MARKETS



NEW SOUTH WALES

VISITORS 152,000 ↑ EXPENDITURE \$432M ↑



VICTORIA

VISITORS 130,000 ↑
EXPENDITURE \$324M ↓



QUEENSLAND

VISITORS 54.000 ↓ EXPENDITURE \$132M ↓



WESTERN AUSTRALIA

VISITORS 50,000 ↓ EXPENDITURE \$106M ↓



SOUTH AUSTRALIA

VISITORS 31,000 ↓ EXPENDITURE \$75M ↓



UNITED STATES OF AMERICA

VISITORS 19,000 EXPENDITURE \$27M



UNITED KINGDOM

VISITORS 14,000 EXPENDITURE \$18M



GERMANY

VISITORS 11,000 EXPENDITURE \$12M



FRANCE

VISITORS 9,000 **EXPENDITURE \$13M**



INDIA

VISITORS 7.000 **EXPENDITURE \$2M**

PARTICIPATION IN ABORIGINAL CULTURAL **ACTIVITIES DURING TRIP**



International Holiday Visitors



Domestic Holiday Visitors



Combined Holiday Visitors



^{*}Total visitors may not add up to the sum of the below purposes of travel, as more than one stopover in the NT is possible during a trip.

^{**}np - indicates data is not publishable.



Combined (Domestic and International) Snapshot YE June 2023

VISITOR SUMMARY

INTERNATIONAL VISITOR NORTHERN TERRITORY	Vis	itors	Change	Holi	iday	Change on 2019	
YEAR ENDING JUNE	2019	2023	on 2019	2019	2023		
Visitors ('000)	294	150	-49%	251	104	-59%	
Visitor nights ('000)	3,222	3,587	11%	1,857	1,045	-44%	
Expenditure (\$ million)	454	339	-25%	362	141	-61%	
Average length of stay (nights)	11.0	23.9	12.9	7.4	10.0	2.6	
Average spend per trip (\$)	1,545	2,261	46%	1,439	1,352	-6.1%	
Visitor market share (%)	3.4	2.8	-0.6рр	5.4	4.5	-0.9pp	

DOMESTIC VISITOR NORTHERN TERRITORY		Visitors		Change		Change		
YEAR ENDING JUNE	2019	2022	2023	on 2022	2019	2022	2023	on 2022
Visitors ('000)	1,651	1,276	1,495	17%	634	694	713	2.7%
Visitor nights ('000)	9,120	8,214	8,416	2.5%	3,471	4,033	4,055	0.6%
Expenditure (\$ million)	2,088	2,066	2,684	30%	763	1,113	1,234	11%
Average length of stay (nights)	5.5	6.4	5.6	-0.8	5.5	5.8	5.7	-0.1
Average spend per trip (\$)	1,264	1,619	1,795	11%	1,204	1,603	1,731	8.0%
Visitor market share (%)	1.5	1.5	1.3	-0.2pp	1.4	1.8	1.5	-0.3pp

REGIONAL VISITATION SUMMARY

COMBINED VISITOR TOP END		Visitors		Change		Change		
YEAR ENDING JUNE	2019	2022	2023	on 2022	2019	2022	2023	on 2022
Visitors ('000)	1,381	985	1,218	24%	536	539	592	9.9%
Visitor nights ('000)	8,851	6,817	8,539	25%	3,301	2,986	3,432	15%
Expenditure (\$ million)	1,517	1,548	2,147	39%	541	771	887	15%
Average length of stay (nights)	6.4	6.9	7.0	0.1	6.2	5.5	5.8	0.3
Average spend per trip (\$)	1,099	1,573	1,763	12%	1,009	1,430	1,497	4.7%
Visitor market share (%)	1.1	1.1	1.0	-0.1pp	1.1	1.4	1.2	-0.2pp
Visitor market share of the NT (%)	71.0	76.1	74.0	-2.1pp	60.6	76.9	72.5	-4.4pp

COMBINED VISITOR CENTRAL AUSTRALIA		Visitors		Change		Change on		
YEAR ENDING JUNE	2019	2022	2023	on 2022	2019	2022	2023	2022
Visitors ('000)	707	351	499	42%	427	192	285	49%
Visitor nights ('000)	3,258	1,881	3,300	75%	1,975	1,066	1,557	46%
Expenditure (\$ million)	1,014	550	834	51%	577	350	464	33%
Average length of stay (nights)	4.6	5.4	6.6	1.2	4.6	5.6	5.5	-0.1
Average spend per trip (\$)	1,434	1,566	1,671	6.7%	1,352	1,824	1,628	-11%
Visitor market share (%)	0.6	0.4	0.4	Орр	0.9	0.5	0.6	0.1pp
Visitor market share of the NT (%)	36.3	27.1	30.3	3.2pp	48.2	27.4	34.9	7.5pp



Combined (Domestic and International) Snapshot YE June 2023



TOP END

VISITORS 1.218M +24% EXPENDITURE \$2,147M +39%

HOLIDAY VISITORS 592,000 +9.9% HOLIDAY EXPENDITURE \$887M +15%

GREATER DARWIN

VISITORS 906,000 +28% EXPENDITURE* \$1,567M +33%

HOLIDAY VISITORS

INTRA-TERRITORY 161,000 -0.1% INTERSTATE 269,000 +18% DOMESTIC 429,000 +11% INTERNATIONAL 44,000 ↑

KAKADU ARNHEM

VISITORS 180,000 -7.7% EXPENDITURE** \$209M +8.7%

HOLIDAY VISITORS

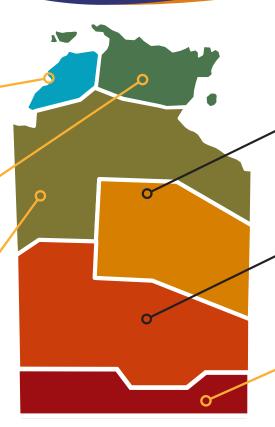
INTRA-TERRITORY 22,000 ↓
INTERSTATE 82,000 ↑
DOMESTIC 104,000 ↓
INTERNATIONAL 8,000 ↑

KATHERINE DALY

VISITORS 362,000 +27% EXPENDITURE \$372M +110%

HOLIDAY VISITORS

INTRA-TERRITORY 78,000 ↓
INTERSTATE 98,000 ↓
DOMESTIC 176,000 -7.0%
INTERNATIONAL 8,000 ↑



CENTRAL AUSTRALIA

VISITORS 499,000 +42% EXPENDITURE \$834M +51%

HOLIDAY VISITORS 285,000 +49% HOLIDAY EXPENDITURE \$464M +33%

BARKLY

VISITORS 68,000 +21% EXPENDITURE \$36M +70%

HOLIDAY VISITORS

INTRA-TERRITORY 3,000 ↓
INTERSTATE 30,000 ↑
DOMESTIC 32,000 ↑
INTERNATIONAL 3,000 ↑

ALICE SPRINGS MACDONNELL VISITORS 324,000 +38%

VISITORS 324,000 +38% EXPENDITURE \$421M +93%

HOLIDAY VISITORS

INTRA-TERRITORY 24,000 ↑
INTERSTATE 106,000 ↑
DOMESTIC 131,000 +29%
INTERNATIONAL 30,000 ↑

LASSETER

VISITORS 255,000 +47% EXPENDITURE \$377M +21%

HOLIDAY VISITORS

INTRA-TERRITORY 15,000 ↑
INTERSTATE 129,000 -6.1%
DOMESTIC 144,000 -0.5%
INTERNATIONAL 57,000 ↑

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